

E&S/Specialty | Brokerage

Primary Casualty appetite list: Traffic light format

Nationwide[®] is a strong, stable carrier with the capacity to meet your biggest primary casualty insurance challenges, which means our appetite spans more E&S business sectors than you'd expect.

Keep this helpful guide close as a reminder of when we're a go (GREEN), when we're cautious and should give it some thought (YELLOW), and when we draw the line (RED).

Target classes with competitive/flexible pricing and terms

Services:

- Alarm installation excluding monitoring services
- Janitorial
- Pest control

Hospitality/Entertainment:

- Golf courses
- Hotels
- Resorts
- Restaurants

Premises/Real estate:

- Commercial lessor's risk only
- Grocery stores/Retail stores
- Offices
- Vacant buildings and land
- Warehouses

Product manufacturing:

- Appliances
- Cosmetics
- Machinery and equipment
- Noncritical auto parts
- Noninvasive medical products
- Sporting goods
- Toys

Desired classes for the right pricing and terms

Services:

- Long-term equipment rental
- Landscaping
- Pool management, service, or maintenance
- Window washing 7 story from grade level height restriction

Premises/Real estate:

- Condo and homeowners associations
- Convenience stores

Hospitality/Entertainment

- Amusement centers
- Bowling centers
- Water parks

Not currently pursuing these classes

Hospitality/Entertainment:

- Bars/taverns/nightclubs
- Electric bike or scooter sharing/rental
- Gentlemen's clubs
- Heavy liquor exposures
- Special events
- Trampoline parks

Product manufacturing:

- Aircraft parts
- Continuous impact headgear/helmets
- Firearms
- Pharmaceuticals and nutraceuticals
- Tobacco and cannabis

Premises/Real estate:

- Florida locations
- Habitational/apartments

Services:

- Parking/valet
- Security guards
- Staffing Agencies

CONTACT

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